

# ANANDRATHI

Private Wealth. uncomplicated

Letter No: 33/2024-25

Date: June 15, 2024

To,

The Manager,  
Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, 5th Floor, Plot C/1,G Block,  
Bandra-Kurla Complex, Bandra (E),  
Mumbai - 400 051. Tel No.: 2659 8235  
Fax No.: 26598237/26598238  
Trading Symbol: ANANDRATHI

The Manager,  
Listing Department,  
BSE Limited,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai – 400 001.  
Tel No.: 22721233  
Fax No.: 22723719 / 22723121 / 22722037  
Scrip Code: 543415

Dear Sir / Madam,

**Subject:** - Summary of Proceedings of the Twenty Nineth (29<sup>th</sup>) Annual General Meeting of the Members of Anand Rathi Wealth Limited ("the Company") held on Saturday, June 15, 2024

We hereby inform to the Exchange that the Twenty Nineth (29<sup>th</sup>) Annual General Meeting ("the AGM") of the Members of the Company was held on Saturday, June 15, 2024 at 2:30 p.m. through Video Conferencing (VC) / Other Audio Visual Means (OAVM), without the physical presence of the Members at a common venue, to approve the businesses included in the Notice dated April 12, 2024, convening the AGM.

In this regard, please find enclosed following for your reference and record:

- 1) Summary of proceedings of the AGM as per Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations")- **Annexure 1; and**
- 2) Presentation on Business performance of the Company, as presented by Mr. Feroze Azeez - Deputy CEO of the Company - **Annexure 2**

Based on the Scrutinizer's Report, the voting result shall be announced within 2 working days from the conclusion of AGM.

The aforesaid Summary of Proceedings of the AGM would also be made available on website of the Company at <https://anandrathiwealth.in/Investorrelations.php>

This is for your information and records.

Thanking You,

For Anand Rathi Wealth Limited

Jaee Sarwankar  
Company Secretary and Compliance Officer  
M. NO. ACS-38080  
Place: Mumbai  
Encl: as Above

## Annexure 1

### Summary of the proceedings of the Twenty-Ninth (29<sup>th</sup>) Annual General Meeting of Anand Rathi Wealth Limited held on Saturday, June 15, 2024 at 2:30 P.M.

The Twenty-ninth (29<sup>th</sup>) Annual General Meeting ("the AGM") of the Members of the Company was held on Saturday, June 15, 2024 at 2:30 P.M. through Video Conferencing ('VC') / Other Audio Visual Means ("OAVM").

The Meeting was conducted in accordance with the provisions of the Companies Act, 2013, read with applicable Circulars and Notifications issued by the Ministry of Corporate Affairs ("MCA") and the Securities and Exchange Board of India ("SEBI").

The meeting commenced at 2:30 PM (IST) and Mr. Anand Rathi, Chairman & Non-Executive Director of the Company, chaired the meeting.

Total **176 Members** attended the meeting as per the attendance records for the AGM as provided by Link Intime India Private Limited.

The Moderator introduced panel members including the Board of Directors, Statutory Auditors, Secretarial Auditors and Scrutinizer who were attending the meeting from their respective locations. Among other directors, the Chairman of Audit Committee, Nomination and Remuneration Committee and Stakeholders' Relationship Committee were also present at the AGM as per the requirements of the Companies Act, 2013 ("Act") and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Regulations"), as amended from time to time.

The Chairman informed that the Notice of the meeting along with Annual Report was already sent to the Members in accordance with the circulars issued by the MCA and SEBI and therefore was taken as read. He mentioned that the Auditors' Report as well as Secretarial Auditors' Report did not contain any qualification, observation or adverse comment, which has any material adverse effect on the functioning of the Company.

The Chairman requested Deputy CEO Mr. Feroze Azeez to provide an overview of the industry and of the company's operational and financial performance and the same was given by the Deputy CEO.

The Chairman then invited the speaker shareholders who had registered themselves with the Company, prior to the meeting, to express views/ ask questions, if any. The management responded to, questions so raised at the meeting.

The members were also informed that, the Company had provided remote e-voting facilities under Section 108 of the Companies Act, 2013 ("Act") read with Rule 20 of the Companies (Management and Administration) Rules, 2014 as amended from time to time and Regulation 44(1) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Regulations") to vote on the resolutions as per the Notice



dated April 12, 2024. The remote e-voting facility was made available from Monday, June 10, 2024 at 9:00 AM to Friday, June 14, 2024 at 5:00 PM. The Company further provided e-voting facility at the AGM for shareholders who did not cast their vote through remote e-voting on the resolutions as per the Notice dated April 12, 2024 viz.

<b>Resolution No. 1</b>	:	to receive, consider and adopt Audited Standalone and Consolidated Financial Statements of the Company for the financial year ended March 31, 2024 and the Reports of the Board of Directors and Statutory Auditors thereon.
<b>Resolution No. 2</b>	:	Approval of payment of final dividend and confirmation of Interim dividend paid during the Financial Year 2023-24
<b>Resolution No. 3</b>	:	Re-appointment of Mr. Anand Rathi (DIN: 00112853), a Director, liable to retire by rotation at this meeting, who being eligible, has offered himself for re-appointment.
<b>Resolution No. 4</b>	:	Approval of Material Related Party Transaction(s) with Anand Rathi Global Finance Limited.
<b>Resolution No. 5</b>	:	Approval of Material Related Party Transaction(s) with Anand Rathi Financial Services Limited.

The meeting concluded at 3.32 P.M. (IST). The voting results under Regulation 44 of the SEBI Regulations on the above resolutions along with the Scrutinizer's Report will be communicated to the Stock Exchanges within two working days from the conclusion of Annual General Meeting. In addition to the same, the voting results will also be placed on the website of the Company, BSE Limited and National Stock Exchange of India Limited and of NSDL (E-voting agency).

This is for your information and records.

Thanking you,

Yours sincerely,

For **Anand Rathi Wealth Limited**

**Jaee Sarwankar**  
**Company Secretary and Compliance Officer**  
**M. No. A38080**  
**Date: June 15, 2024**  
**Place: Mumbai**

Great  
Place  
To  
Work®

Certified  
OCT 2023 – OCT 2024  
INDIA™

# ANANDRATHI

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### AGM Presentation

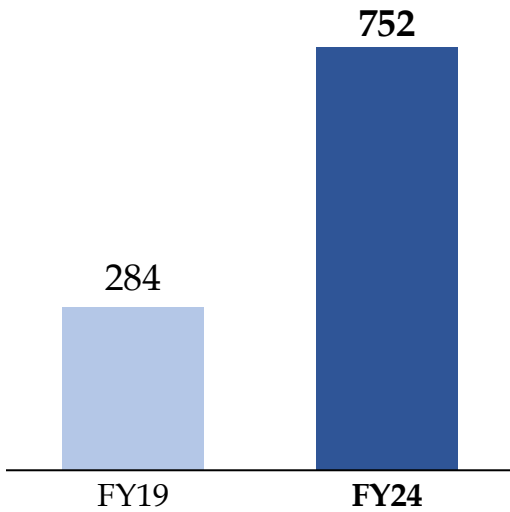
June 15, 2024

Holistic Wealth Solutions  
**CREATION. PROTECTION. TRANSMISSION.**

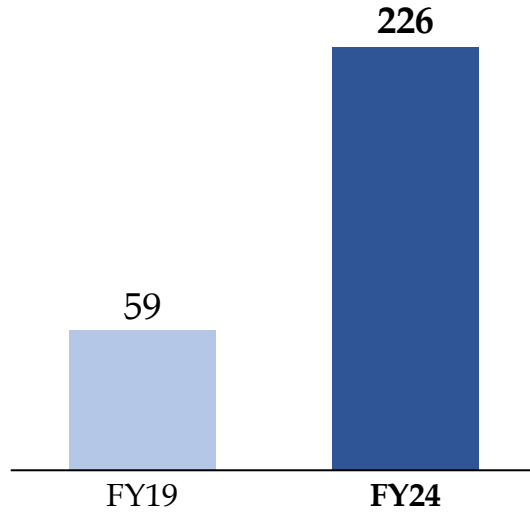
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# HISTORICAL TRENDS (CONSOLIDATED)

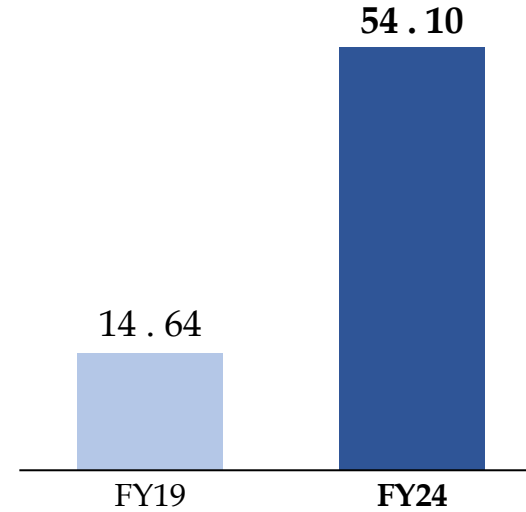
Revenue (Rs. Crs.)



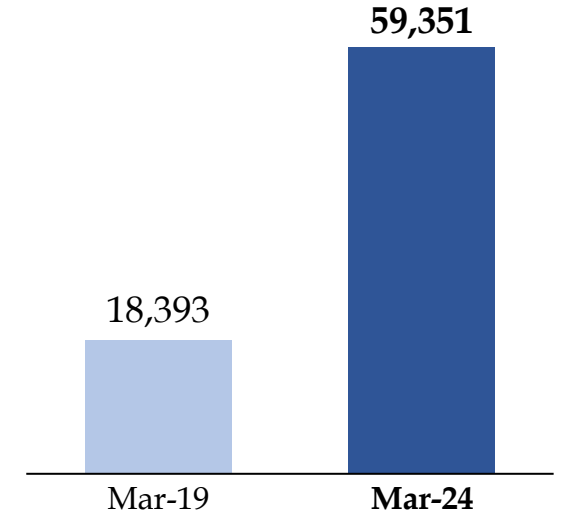
Profit After Tax (Rs. Crs.)



EPS (Rs.)



AUM (Rs. Crs.)



**Rs. 752 crores**

▲ 21% CAGR

**Rs. 226 crores**

▲ 31% CAGR

**Rs. 54.10 per share**


▲ 30% CAGR

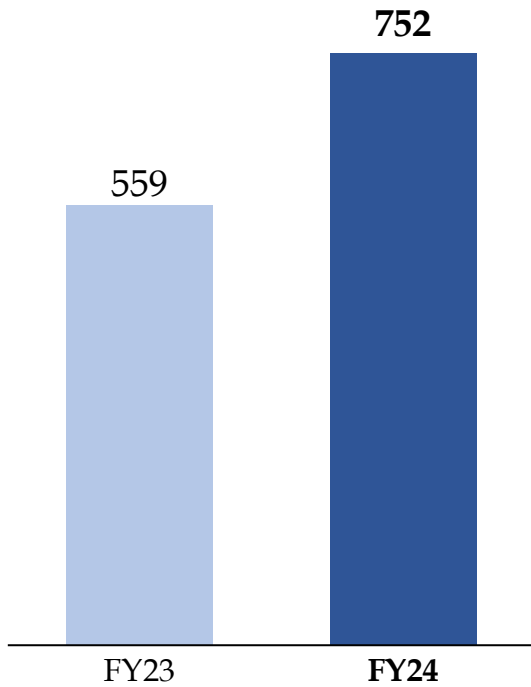
**Rs. 59,351 crores**

▲ 26% CAGR


# SIGNIFICANT GROWTH : 2023-24 (CONSOLIDATED)

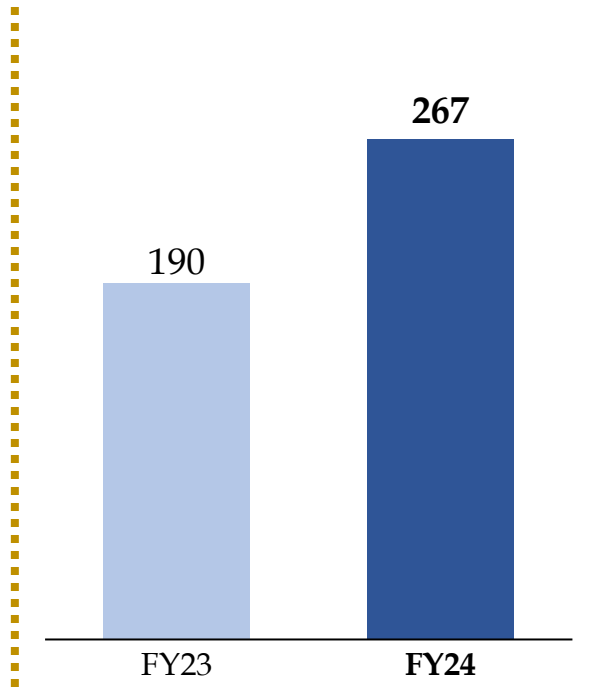
Total Revenue (Rs. Crs.)

 **35% YoY**




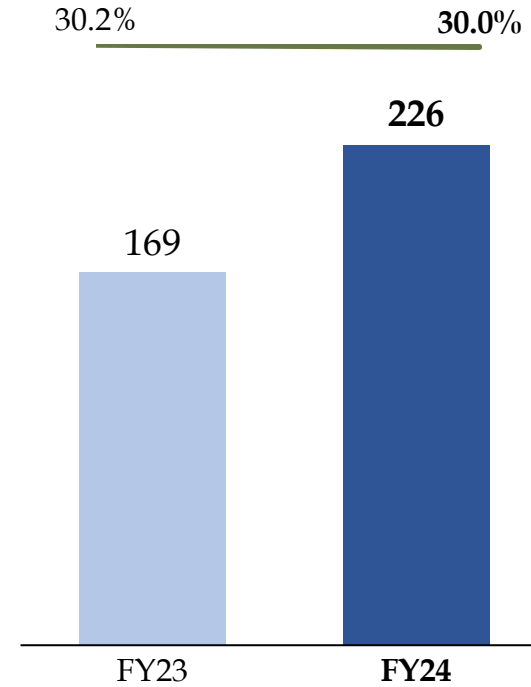
Trail Revenue (Rs. Crs.)

 **40% YoY**



Profit After Tax (Rs. Crs.)  
& PAT Margins

 **34% YoY**

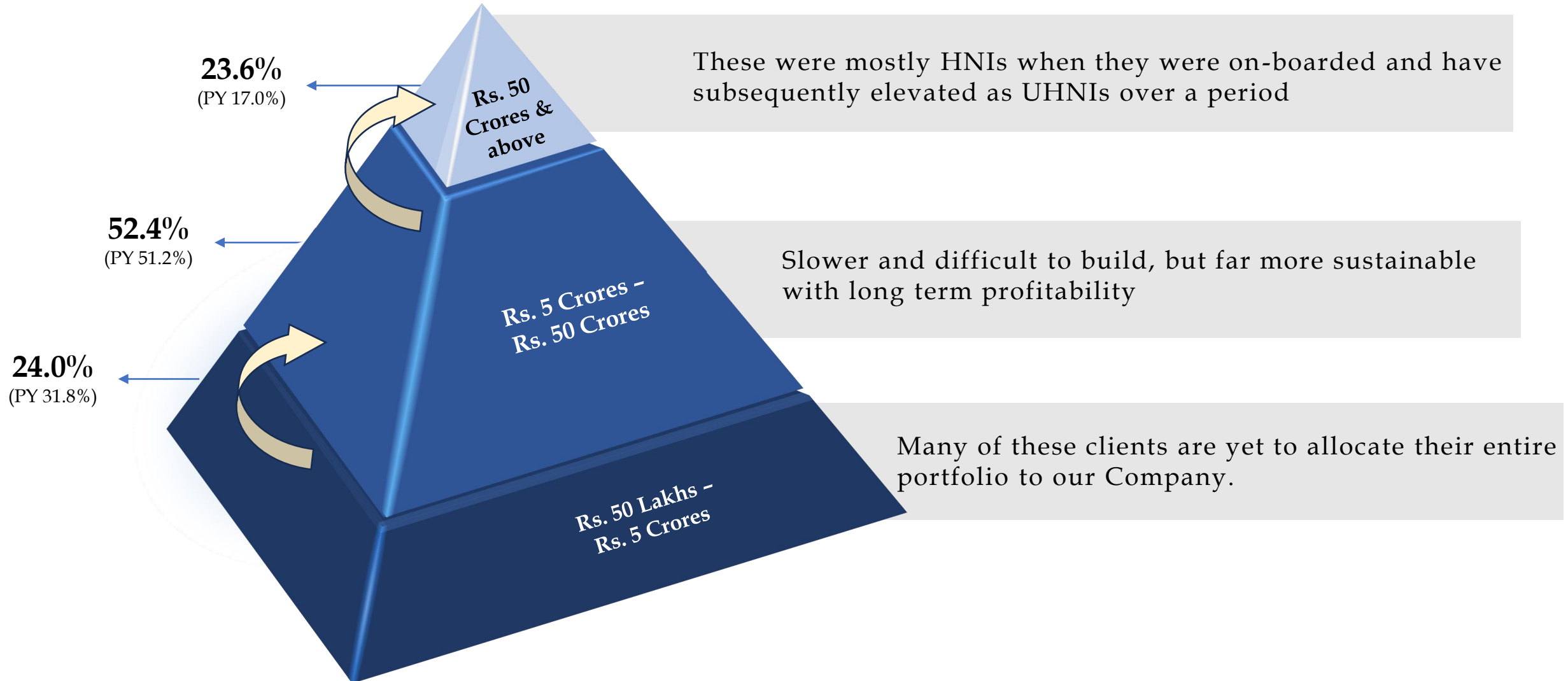


Return on Equity (RoE)\*



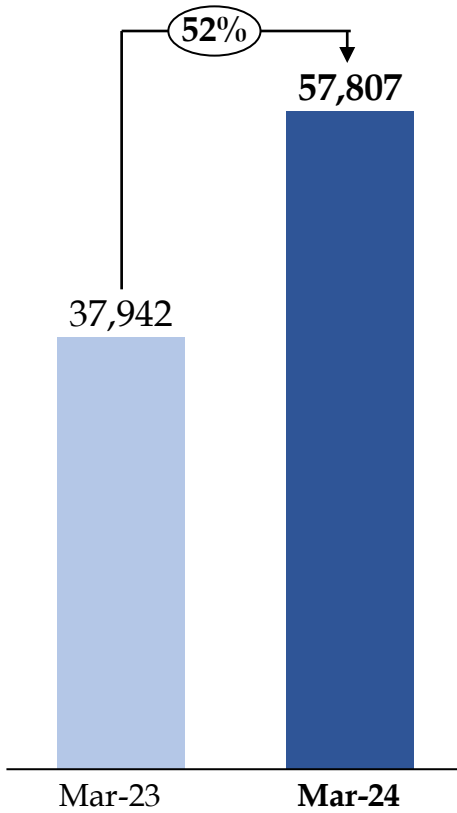
\* On Average Network

Share in Current AUM (%)\*

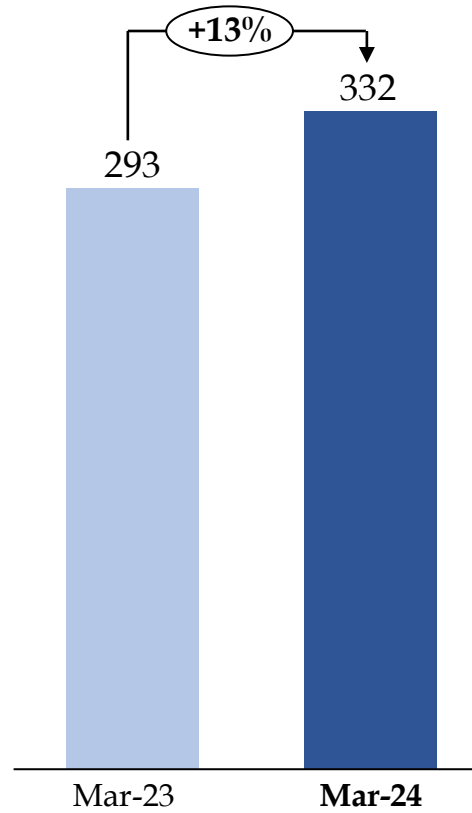


\* As on 31<sup>st</sup> March 2024

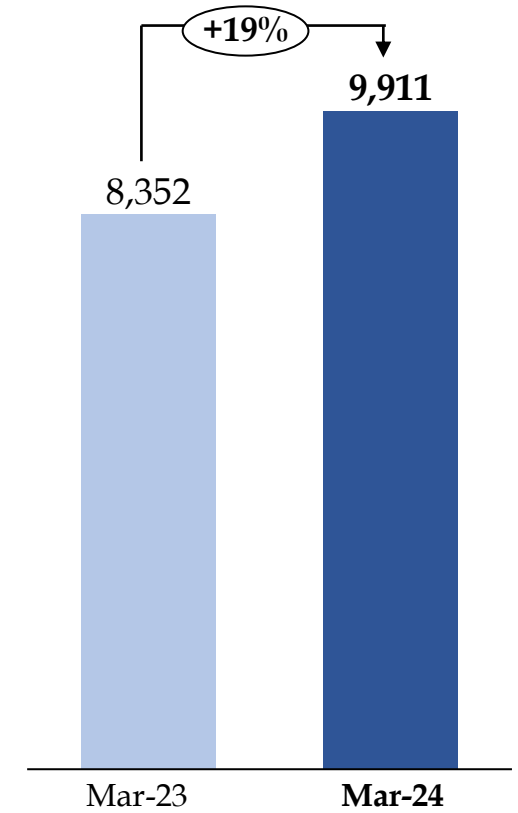
AUM (Rs. Crs.)



Relationship Managers (Nos.)



Active Client Families (Nos.)

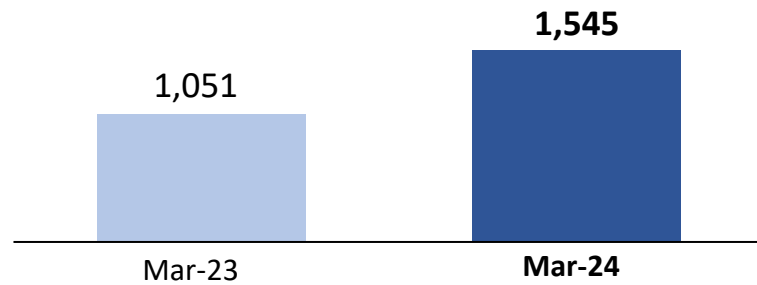




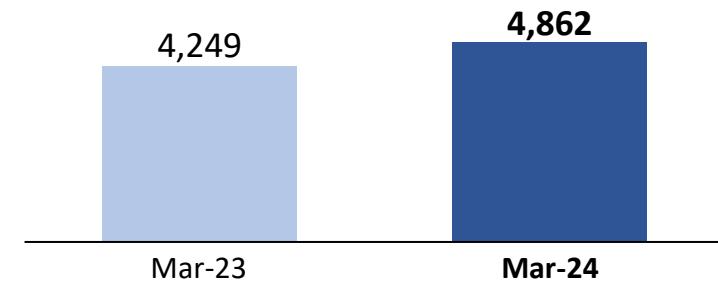
## Digital Wealth

Customer Segment : Mass Affluent having existing financial assets: Rs. 10 lakhs – Rs. 5 crores

AuM (Rs. Crs.)



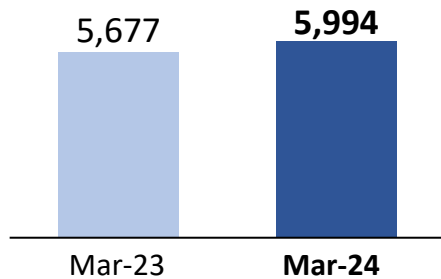
Clients (Nos.)



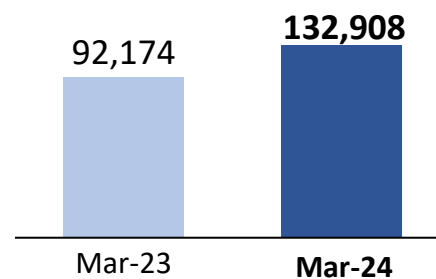
## OFA Platform

Subscription Model for Mutual Fund Distributors

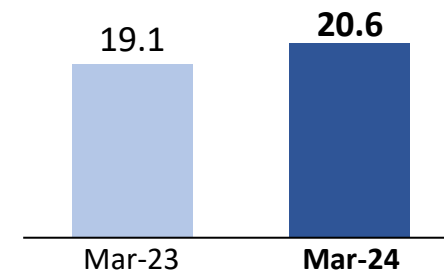
Mutual Fund Distributors (Nos.)



Platform Assets (Rs. Crs.)



Platform Clients (Nos. Lakhs)



# OUTPERFORMING THE GUIDANCE (CONSOLIDATED)

Particulars	Guidance given for FY24 in April 2023 (Rs. Crs.)	Revised Guidance given for FY24 in October 2023 (Rs. Crs.)	Actuals for FY24 (Rs. Crs.)	Guidance for FY25 (Rs. Crs.) <sup>^</sup>
Revenue	661	720	752	910
Profit After Tax	205	220	226	280
Asset Under Management (AuM)	47,000	51,000	59,351	72,000

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