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Dated: January 06, 2022

BSE Limited Department of Corporate Services Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001 Scrip Code: 543415 Scrip ID: ANANDRATHI	National Stock Exchange of India Limited Listing Department Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai - 400 051 Trading Symbol: ANANDRATHI
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Sub: Press Release

Dear Sir/Madam,

In terms of Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), we are enclosing herewith the Press Release dated 6th January 2022.

We request you to kindly take the above on record.

Thanking You,

Yours faithfully,
For **Anand Rathi Wealth Limited**



(**Ashish Chauhan**)
Company Secretary and Compliance Officer



PRESS RELEASE

Anand Rathi Wealth Reports Results for the Quarter and Nine Months Ended 31st December 2021

Consolidated Q3 FY22 Revenue from Operations stands at Rs. 108.66 Crores, PAT stands at Rs. 32.04 Crores.

Mumbai, January 06, 2022: Anand Rathi Wealth Limited (ARWL) is happy to announce its first financial results post listing of its shares for the quarter and nine months ended 31st December 2021 and also declared interim dividend of 100% (Rs 5 per share).

Financial Performance Highlights (Consolidated) –

- Total Revenue for 3 months Oct-Dec, 21 was Rs. 108.66 Crores, recording a healthy growth of 55% YoY. Revenue for 9 months Apr to Dec, 21 at Rs. 310.88 Crores, recorded growth of 54% YoY.
- Profit after Tax (PAT) for 3 months Oct-Dec, 21 was at Rs.32.04 cr was up by 144% YoY and for 9 months Apr to Dec, 21 at Rs. 92.20 Crores was higher by 168% YoY.
- Operating cash flow for 9 months Apr to Dec, 21 was Rs. 86.20 Crores.
- Basic EPS for 9 month Apr to Dec, 21 was Rs. 22.21.
- Annualised ROE (Return on Equity) was 39.5%.

Financial Performance Highlights (Standalone) –

- Total Revenue for 3 months Oct-Dec, 21 was at Rs. 104.31 Crores, higher by 60% YoY and for 9 months Apr to Dec, 21 at Rs. 298.62 cr, is up by 56% YoY.
- Profit after Tax (PAT) increased to Rs. 31.87 Crores and by 152% YoY during the 3 months Oct-Dec, 21 and increased to Rs. 91.41 Crores by 151% YoY during 9 months Apr to Dec, 21.

Business Highlights –

Private Wealth (PW) Vertical:

- Number of active client families increased by 13% to 6,910 during 9 months Apr-Dec, 2021.
- AUM is increased to Rs. 31,348 Crores as on 31st Dec 21, YoY growth of 28%.
- Share of Mutual Funds in AUM increased from 54% to 58% during 9 months Apr-Dec, 2021.
- Number of RMs increased from 233 as on 31st March 21 to 253 as on 31st Dec 21.

Digital Wealth (PW) Vertical:

- AUM increased by 38% YoY to Rs. 823 Crores.
- Number of Client Engagement Partners (CEPs) increased to 319 with 3,541 active clients.

Omni Financial Advisors (“OFA”) Vertical:

- As on December 31, 2021, No of subscribed IFAs were 5,164 and it has retained its leadership in this segment. Assets under Administration (AuA) on this platform as on December 31, 2021 was Rs. 84,500 Crores.

Mr. Anand Rathi, Chairman of the company told that the company has registered excellent growth both in Revenue and Profitability terms as a result of its unique value proposition to its customers and high level of the retention of RMs and customers.

About Anand Rathi Wealth Limited

Anand Rathi Wealth Limited is one of the leading non-bank wealth solutions firms in India. The Company commenced activities in Fiscal 2002 and is AMFI registered mutual fund distributor and has evolved into providing well researched solutions to its clients through a mix of wealth solutions, financial product distribution and technology solutions to a wide spectrum of clientele. In addition to Private Wealth Vertical (PWM), Company has two new age technology led business verticals i.e. Digital Wealth (DWM) and Omni Financial Advisors (OFA). DWM vertical is a fin-tech extension of the Company’s proposition for the mass affluent segment with wealth solution delivered through a combination of human interface empowered with technology and the OFA vertical is a strategic extension for capturing wealth management landscape to service clients through independent financial advisors by using a technology platform.

Disclaimer: Certain statements in this “Media Release” may not be based on historical information or facts and may be “forward looking statements” within the meaning of applicable securities laws and regulations, including, but not limited to, those relating to general business plans & strategy of the Company, its future outlook & growth prospects, future developments in its businesses, its competitive & regulatory environment and management’s current views & assumptions which may not remain constant due to risks and uncertainties. Actual results could differ materially from those expressed or implied. The Company assumes no responsibility to publicly amend, modify or revise any statement, on the basis of any subsequent development, information or events, or otherwise. This “Press Release” does not constitute a prospectus, offering circular or offering memorandum or an offer to acquire any shares and should not be considered as a recommendation that any investor should subscribe for or purchase any of the Company’s shares. The financial figures in this “Press Release” have been rounded off to the nearest Rs. one Crore. The financial results are consolidated financials unless otherwise specified.

Anand Rathi Wealth Limited

Corporate Identity Number U67120MH1995PLC086696

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